Saratoga Wilton Soccer Club Board Meeting Agenda

September 12, 2022 @ 8:00pm

Attending: Kemp Bundy, Adam Costello, Kiersten Owen, Brandon Querbes, Jacqueline Miller, Sarah Schenone, Richard Snyder, Steve Lapp, Ed Cubanski, Kyle Quinn, Adele DeCrescenzo, Kasey Lemos, Tina Lindheimer, Rachel Uccellini

- Approval of <u>August</u> Meeting Minutes
- Member Business
 - SWSC Summer Camp
 - Very successful, high school camp was double what it was in 2021 (although most were in-house from our club).
 - Suggestion is to have a trainer on site next year for injury management.
 - COVID Protocol review
 - Governor is going to declare State of Emergency over.
 - Status quo for now, we'll revisit in October.
 - Open board positions
 - Possible volunteer in Michelle Battle.
 - Rachel Uccellini as member at large.
 - She's familiar with board membership (via the Orchard Project) and interested in contributing to the club on behalf of her children. She's interested in helping out the registrar (given her expertise with the younger groups). Tina and Adam sing her praises.
 - All in favor, none opposed.
 - GotSport Risk Management Requirements
 - A few managers missing, but otherwise looking good. Adam to make sure that all fall coaches at the least are in line to complete what they need to.
 - o CDYSL Fall Ball
 - First week was a success. A few adjustments to be made, but we're in good shape from here on out.
 - CDYSL (per direct feedback from Jan) was very pleased.
 - Field layout/signage/etc was spot on. no confusion on where teams should be. Also convenient that all fields were in 1 place.
 - Happy SWSC parents all day with tons of compliments
 - Concessions were 100% donations- netting \$683
 - Provided some updated comms for Jan to distribute (reiterating Gavin no pets policy, asking visitors to be respectful of parking attendants).
 - Parking adjustments are being made, but a notable achievement was keeping parking off the side streets.
 - Driscoll Foods promised to write a check and send a banner as a donation. We confirmed their \$500/banner is consistent w/ the May Day sponsorship.
- Registrar's Report Tina
 - Registration is up to 414 for Travel (vs. 368 from last year). Might be another bump in November.

Travel 2022 - 2023															
														2022/23	
														Total Yr	
Division	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Aug	Registrants	
J8 COED	32	9												41	
J10 Boys	31	13	1											45	
J10 Girls	30	5	1											36	
J12 Boys	43	20	1											64	
J12 Girls	24	16												40	
J14 Boys	35	17	1											53	
J14 Girls	14	13												27	
J16 Boys	27	12												39	
J16 Girls	17	7												24	
J18 Boys	15	9	1											25	
J18 Girls	9	11												20	
TOTAL	277	132		0	0	0	0	0	0	0				414	
YOY by Month	109	-11	-8	-23	-13	-3	-7	-9	-9	0	0	0	0	26	
ncomplete Registrations														0	

- Annual challenge re: the birth certificate and photo requirements to finalize registrations and rosters. The cutoff needs to be enforced.
 - Suggestion is to leverage the Managers to help encourage the parents earlier. Also make the Manager's meeting earlier and mandatory. Emphasis needs to be on the impact to the team when there are such delays. Perhaps we enforce a late fee to incentivize timeliness.
- CDYSL AGM Meeting Update
 - Both Tina and Adele attended.
 - Zero Tolerance was highly reinforced, putting coaches on the hook for holding the field conduct accountable.
 - Assurance was made that any known concerns would be monitored on May Day.
 - Paul asked for our May Day schedule so that they could try to work the spring season schedule around it.
 - Referee Shortage: CDYSL is offering to pay 1/2 of the \$180 to get ref's from the club. Suggestion: We get our older kids to ref the U8/U10' age bracket. CDYSL pays 1/2, we pay 1/2 - and our kids will only be assigned to ref our club games on our home fields. Those 15+ are eligible.

Coaching

- Rec Kyle
 - First day 9/10. Registration is 301 (about 80 more than predicted).
 - Somehow it keeps getting replenished even w/ many moving to Travel.
 - Coaching shortage to be covered by Kyle and Kiersten. But overall really effective in getting coaches (social blast, email blast).
 - The players and coaches will be integrated into the travel Technical Training.
 - Rec will probably take in \$7k this year.
- Travel Adam
 - Always lots of parent feedback after week 1.
 - Great turnout for the first technical (50+ attendees).
 - Coaching Budget Updates
 - We budgeted for 27 teams with a \$5,000 buffer to help with overflow. It now looks like we'll be running 32 teams. I've gotten coaches to cover the additional teams and most have agreed to coach at a discounted rate (Patrick Cogan, Kiersten Owen, Kasey Lemos and Robb MacDonald).
 - Considering the addition of 5 teams not in the original budget, we've kept the overall coaching budget increase to just \$10,600. I'd like to add an additional \$2,000 to cover any additional assistants, etc we may add over the course of the season as

well. Total would then be \$12,600 (with hopes we don't have to touch the \$2,000 set aside).

- Total additional budget needed = \$10,600.00.
- Per Brandon (absent) we have the budget to cover this.
- Proposal is to increase Coaching Budget to \$247,000.00.
 VOTE: Kemp motions, Tina approves.
- GU16 has been asked to play in DPL league.
 - Great development experience, good league and they want to go do it. However, they'd have to wear Dutchmen branding.
 - Small jump from the EDP league they played this past year. But they could potentially join a higher level EDP league. Visibility is low regionally, but if you can make it to the next level outside of your region, visibility increases.
 - Proposal is to hold off on accepting this offer this year and to reconsider next year. In the future, the board will be consulted first.

VOTE: Kyle in favor, remaining opposed (Brandon absent, Kiersten abstained)

- Tournaments and Events Adele/Tina
 - We submitted the first application for May Day 2023.
 - Deposit/bond check submitted.
 - Planning hasn't stopped since 2022 finished.
 - We've gotten some invoices that need to be addressed. We've followed up w/ the vendors, but should be squaring those away.
 - Possible access to Vincek parking.
 - We'll review the expenses/income statement from May Day (Adele to add to Slack).
 - Can we separate regular volunteer@ address from maydayvolunteer@?
 ACTION ITEM: Sarah to review.
- Scheduling and Facilities Kyle/Adam
 - We've been trying to determine our long-term lease options.
 - Per information provided by Charb's to Brandon, we should expect 8.6% CPI increase in future agreements.
 - Handshake agreement to give our lease to Afrim's for a 5-year agreement.
 - \$170/hour (large) and \$75/hour (mini field) for the first 2 years and then 3% escalators for the remaining 3 years.
 - We would have right of first refusal on the East side and would have access to their scheduling software.
 - With 400 hours for the main field and some hours on the mini field for a total of about \$80k (\$40k in savings vs current overall cost of \$110-120k that we'd budget across all indoor solutions).
 - We're not renting through Gavin at all, using the Rec center for 3 hours.
 - Challenging to know ahead of time and that's challenging for scheduling.
 - More turf, less gym, overall improvement on the surface we're using for \$7k increase vs. continuing with our current indoor options (which is \$47k more).
 - They're making capital improvements.
 - Ed to run the details by an attorney.
 - Concerns re: banners.
 - We need to confirm if we can hang our banners anymore for the duration.
 - Diverted the savings to the Adirondack Dome.

- There's flexibility if we want to walk back and re-divert to gym floors in 2023-2024, but the hope is that this is sustainable.
- Proposal is to early terminate our Charb's lease 10/31/22 in lieu of signing a new, 5-year agreement with Afrim's.

VOTE: All in favor, none opposed.

- Long-term facility progress (Moved to Executive Meeting Minutes)
- Fundraising and Sponsorship Jacqueline
 - Casino Foundation for \$5k for updated equipment.
 - Lend a Hand (need photos of the pug goals for the 2021 grant).
 - Raffle Need date to draw it and confirmation on prize disbursement.
 - Proposed cost \$10/ticket, \$2k; \$1k, \$500 respectively for 1st, 2nd, 3rd.
 - Goal is 5 tickets for each Fall Ball travel and rec player. To be sold at Fall Ball
 - Ideal drawing date is 10/26 (last day of Fall Ball).
 - Proposal on the above.

VOTE: Adele motions, Kemp seconds. All in favor.

- Sponsorship
 - Need to figure out how to align any Fall Ball sponsorship to May Day.
 - More info to come re: Afrim's banner situation (tabled until October meeting).
- Soccer.com/Nike contract
 - A certain \$ need to be spent by the EOY. As of right now, we have \$4200 in the account. Proposal is that we do \$250 for Directors and \$100 GC to coaches and board members to buy SWSC gear. Leftovers can be used for May Day balls and perhaps some smaller pugs. VOTE: Ed motions, Tina seconds. All in favor, none opposed.
- Communications and WWW Sarah
 - Form updates
 - College Alumni
 - Peter is working on this from the boys side. Kemp waiting on response from Robb.
 - Survey
- Social Media Richie
 - Fall Ball is front and center for now. Hope is to continue to feed the content machine with all ages, etc.
- Manager's Report –Steve
 - All of the spots filled for younger teams.
 - Need to figure out BU14 and GU14 (second team).
 - GU14 Blue covered by Sarah
 - GU14 White covered by Lori
 - BU16 may need some coverage.
 - Adam to ask Anders.
 - o BU19 may have 2 teams and need coverage for that.
- Treasurer's Report Brandon
 - Tabled
- Subcommittees
 - Facility Development See above.
- New Business
 - Shout out to Kasey and Liam who are coaching the SSHS Boys Varsity and JV teams.

Next Board Meeting: Monday, October 10th, 2022 at 8:00 pm via Google Meet.