

## Saratoga Wilton Soccer Club Board Meeting Minutes

January 9th, 2023 @ 8:00pm

Attending: Kemp Bundy, Adam Costello, Kiersten Owen, Brandon Querbes, Sarah Schenone, Richard Snyder, Steve Lapp, Ed Cubanski, Kyle Quinn, Adele DeCrescenzo, Kasey Lemos, Tina Lindheimer, Rachel Uccellini, Felicia Raysor

- Approval of [December](#) Meeting Minutes
  - Sarah motioned, Kasey approved (via Slack).
- Member Business
  - COVID Protocol review
    - No change to our approach at the moment.
  - Set Board Member Election Schedule and confirm Bylaws compliance re: Board Member/Officer terms. Will continue to monitor.
    - Need to better align to a regular member elections schedule. Suggestion is a May turnover (as we're finalizing the budget) and new board can transition more easily.
  - Bylaw finalization for WWW
    - ACTION ITEM:
      - Sarah to locate latest version with Brandon revisions and the minutes that reflect the vote for that version.
      - Sarah to change signature to Ed as President and Sarah as Secretary. Need to also add revision # and date. Updated version will be distributed and validated by the Board in the February meeting. Then uploaded to the WWW upon approval.
- Registrar's Report – Tina
  - Registration Counts for Next week valid through 12/31/2022. Don't think there was any change from the previous month. Compared to last years numbers – we are +62 (450 total)
  - Note: these numbers are not full year players it is a mix of Fall Only, Winter Only, and soon to be Spring only
  - Separate email has been sent to coaches and managers to address the fall/winter/spring as I will be removing these players from spring rosters in the next several weeks.
  - Due dates for all changes/updates to Tina is 2/3/23 (she needs 2 weeks to push that through). She will be out of pocket 2/19-25. Due date to CDYSL is 2/28/23 by 2pm, so delivery will likely be 2/17.
  - Goal is always to avoid fines, so some key dates to be aware of.
    - Team commitments due to CDYSL by 1/31/23. That s/b down and submitted by 1/25/23. Once that's done, she needs a list of the teams. Spring is \$150/team and payment has to go down with the commitments paperwork. Commitment fee jumps to \$250 fine if deadline is missed. You can withdraw before 3/31/23, but cannot be added after 1/31/23. Coaches and managers should figure out who is doing what here.
    - Steve to provide support to Managers to ensure that they have what they need to meet these requirements.
    - Take advantage of FREE rescheduling dates April 3.
    - EDP rosters are going down this weekend because it's due on 1/15/23.
    - Tina would need to know about any upcoming tournaments, as the turnaround times from CDYSL jumps from 10 days to 4-6 weeks. Changes needed prior to 2/17. No changes, we're good.
      - Per Adam, EDP stuff s/b mostly all set. He'll push the coaches for the CDYSL prep.
  - To confirm, budgeting covers CDYSL OR EDP (not both). If you're doing EDP only, we've historically given them the Ref fees we would have paid to CDYSL (usually a net neutral). We've got \$150 team

commitment for CDYSL (which also carries over to EDP). What we've historically not paid is the net difference (which can be anywhere from \$425 to \$850 in total fees).

- Suggestion is that the Board try to cover the fees if possible. Concern is that we didn't budget for it.
- ACTION ITEMS: Everyone to consider if/what we want to cover going forward here.

Travel 2022-2023														
Division	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Aug	2022-23 Total Yr Registrants
U8 COED	32	9	0	0	0									41
U10 Boys	31	13	1	2	1									48
U10 Girls	30	5	2	0	0									37
U12 Boys	43	20	1	0	0									64
U12 Girls	24	16	1	1	1									43
U14 Boys	35	17	2	1	1	1								57
U14 Girls	14	13	1	1	3									32
U16 Boys	27	13	1	0	2									43
U16 Girls	17	9	0	1	2									29
U18 Boys	15	9	1	1	1									27
U18 Girls	9	13	3	3	1									29
<b>TOTAL</b>	<b>277</b>	<b>137</b>	<b>13</b>	<b>10</b>	<b>12</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>				<b>450</b>
YOY by Month	109	-6	0	-13	-1									62

- Treasurer's Report – Brandon
  - We filed our tax return and this week we kicked off getting the W-2s for Coaches.
  - Budget is in decent shape. Club performs well, we're on a good track.
  - We're almost 100% collected by March 1st, so that's helpful from a cash flow standpoint.
- Coaching
  - Rec – Kyle
    - TABLED
  - Travel - Adam
    - Lots of great results from the Holiday Tournament. Younger teams are competing well, as are the older teams.
    - Technical and GK training numbers are really good. TT for girls is pretty good, younger boys is also good. The U12-14 is nuts (mid to high 50s). GK is at a dozen each session.
    - Starting to think about placements (6/20 is the earliest we can hold). Adam's thinking 4-5 days. Graduation is on the 23rd, so we might skip Friday and do younger ages on 6/20-21. Start older on 6/22 (which may have a graduation conflict). Likely only 2 tryouts per age group. He's got to clear the dates w/ Gavin. More to come here.
    - Summer camp dates are being finalized. Bisterra will be held at Gavin and Skidmore, so trying to work around that. Younger camp hopefully 7/24, older camp 8/7 (could serve as a high school tryouts tuneup). He'll pull together a simple contract for Coaches payout and admin support needed.
- Tournaments and Events – Adele/Tina
  - Adele posted a May Day flyer for our GotSport advertisement (approval needed and granted on the revisions being made). Fee s/b \$1200-1500 (we believe it was already approved).
  - Registration is open (24 SWSC teams registered), 1 CSA and 6 Albany Rush. Lots of questions from other clubs already.
  - We're approved through CDYSL, unofficially the Ref coordinator confirmed no other games would be scheduled that weekend.
- Scheduling and Facilities - Adam

- Schedule has been running smoothly. Staying on top of the Dome to confirm the closure dates provided are accurate. Next break is Feb and we'll likely shut things down to give kids a break (the Dome will be closed that week). Adam to relay to Coaches (w/ cc to Managers).
- Reserving space for camps and placements and Spring schedule. Hoping to get outside the last week of March (given the Dome has a Boat Show that pushes us out). Adam will try to reach out to John re: fertilizing dates (when he starts discussing Spring schedule).
- Need to touch base with Kyle on Rec dates (he'll send when he has them).
- Fundraising and Sponsorship – TBD
  - Current tag team with Richie, Ed and Adam.
  - We'll get a \$750 gift card from Dicks. The amount of sponsorship they give us is directly related to the # of people who use the coupon. We need to pick the date for our next one (suggestion is maybe 3/10-12 for Travel and 4/22 for Rec). Year round we'll get 3 coupons and they'll offer one year-round = 10% off equipment. They're thinking about one scheduled in the fall.
  - Dicks is starting a foundation and offering scholarship assistance. Noted we could support up to \$15k in scholarships, Dicks will be back in touch.
  - We asked about possible uniform sponsorship, for which they don't normally participate (they prefer to work through the Foundation).
  - Richie's been scratching out a rate card for what to sell people. We've lost some of our opportunities with Charb's, but will try to newly leverage email and other channels. We know what we're selling and what you get. Rate card will be comprehensive for options throughout the entire year.
  - We can see social data (engagement, click insights and impressions).
  - Stewart's Grant - considering a more moderate ask of them and Adirondack Trust now so that we can hold our bigger ask in reserve.
- Communications and WWW - Sarah
  - Meeting Minutes Question (Sarah)
  - Document Executive Session Breakouts
  - ACTION ITEMS: Sarah to review and upload archives.
- Social Media– Richie
  - Lot of content from folks and team representation. Thanks to all who continue to contribute and post things.
- Manager's Report –Steve
  - Great meeting 1/8/23.
  - A few May Day registration glitches that were resolved thanks to Tina.
  - Reviewing CDYSL registrations, next month we'll start to work on Bond Check collection.
- New Business
  - No new business
- Subcommittees
  - Facilities → Moved to Executive Session

**Next Board Meeting:** Monday, February 13<sup>th</sup>, 2023 at 8:00 pm via Google Meet.