

Board Meeting 10/16/17

Attending: Kim Belanger, Susan Hedge, Ryan Shaw, Leslie Lawrence, Amy Siewert, Shirley Cubanski, Wendy Blatchford, Tina Lindheimer, Christine Fox, Christine McMaster, Kemp Bundy, Miguel Hoyos

1. Club member items –
2. Financial report – net income \$6k, ahead of pace (choices for payment plans). Financial aid - \$6k. Miguel scholarship fund \$1800. Coach requested an advance...provide. Elser wants to sponsor a specific player for \$600...Christopher Elser scholarship recipient.
3. Dir of Coaching –
 - a. Girls - Jason ill today so not present
 - b. Boys – Tried to offer training at Rec...didn't go as well as we wanted. Didn't have enough coaches volunteering, need to schedule them to. Really need 6-8 coaches each time. Fall is the time to do because coaches are too busy in the spring. Les asked that Peter come up with a proposal as to how it should run and what it will require from the club (time and money). Peter also wants to propose that all fall rec participants in 1st or 2nd grade can practice with the U8 and U10s for \$65 for the months of November and December....that way they can try it if they are reluctant to make the time and money investment for a year of travel. Tina said we need to think about what the rest of the cost would be if they come at the end of December wanting to join. This would be a one-time offer per player...not something they can do year after year. Also, we will need to let our current members/players know
 - i. Last year Juan and Miguel did an academy at Gavin...received good feedback and decided we are going to try and do it again. The club actually reserved and paid for the space and Juan and Miguel reimbursed the club for those expenses.
 - ii. Dylan Wager is coaching U8 and U10 boys...getting \$5k for U10s and \$3k for U8s even though the 8s are growing. Peter's idea is...we are paying Jeff Gold \$5k for goalie training. Trying to get Jeff to take \$3,500 and have Dylan come to those sessions too and receive \$1,500.
 - iii. Worried about numbers for U14/16 Competitive team...and also worried about that team folding and hopefully able to re-distribute those kids....also worried about 14s playing at the 16 level. 6 players on U16 and 10 players on U14B (but only 2 registered). Peter says he thinks we can make the U14 Competitive work and he will talk to Juan about the 6 U16 players...maybe some of those U16s can practice with the selects and be re-evaluated for the 16 Select.
 - c. Charbs – finalized club schedule. All Sat up to 6pm rented. External rental may be down but that's because we are utilizing more time. There is an open window that teams can sign up for extra time at Charbs 12-4 on Saturdays...how do we coordinate having someone there if the time might not be rented...we don't want to pay someone if the space is not utilized then. Peter recommended maybe getting Miguel or people we know that need the income.
4. Registrar's report – 213 registered. Month over month – August ahead (by about 60), early in October but 30 down from September...not really concerned but going to watch closely. Need to watch the autopay to make sure no one's credit card was declined because then the autopay gets turned off.

5. Team manager update – all teams now have managers. Had manager meeting a few weeks ago, almost all attended except for a few and they were sent the packet. A few of the managers of the older teams asked if they would get that money from adding a U16 division to comp their teams to play in another tournament (\$650 would be the May Day tournament fee for an outside team, but others are suggesting we just give them what the cost of one of our teams would be). Ryan said 1/3 of the registration is our cost...\$250. We all agree those older teams need to receive something...need to decide on an amount that is appropriate. We will come to a final number once we have confirmation of how many divisions we can add to May Day.
6. US Club Soccer – 12/1 is the deadline to register if we are going to play EDP. Tina can register everyone through SI Play and upload manually into Sports Engine. They are integrating their site and through that you get a website for \$60/month or \$595/year and forget the other website where we pay Juergen \$125/month. Already contracted through SI Play and we can continue to use them for registrations and not have any registrations go through SE so that we get knocked there for transaction fees. SE would just charge us for fundraising transactions. SE will move everything for free. Dennis asked if there would be a discount for volume...maybe we would consider moving rec soccer over too. We pay 2.5% per transaction with SI Play. Transaction fee through SE is more (Tina though 3.25%). SE would update the content. Tina recommends we sign up for the \$60/month as we are required to be with them to play EDP, move our website over to SE and keep the payments on SI Play. Tina is going to ask if they can do better than \$60/month. Tina moves that leverage the SE registration tool for up to \$595/year beginning in January, Shirley 2nds, all in favor.
7. Recreation soccer – going well....getting by with the parking situation. Wendy and her son have been there. Dennis asked if we are going to do coffee or something as the club and can we get volunteers for to scoop ice cream (rain or shine, can do in gymnasium if needed).
8. Uniforms – some coaches were asking if they could do white socks instead of black....No, uniforms have already been selected and voted on. We are going to a standard uniform...not different for select or competitive or age groups, so they all need to remain the same.
9. GPS follow up – Kemp spoke with the Rogan's at Sportsplex (Afrims and GPS say Sportsplex sold GPS our players' contact info). The stole the information from Sportsplex. They have done this with multiple locations in the northeast. They are not at all interested in working with them but they do need to sell their space. They have looked into suing them...but they have looked into that and seen that several others have had the same thing happen and no one has won against them and have gone under with the cost. Les had drafted a letter to our club to demonstrate how they operate and the new/reputation in other markets where they have been for a while. Christine asked that he send the letter to the board members first before sending out club wide.
10. Approval of minutes from July and August. Tina moves we approved, Wendy 2nds, all in favor.
11. Audit findings – initial findings we very scary – coach claiming unemployment, disability/insurance comp claims, discrepancies over coaches, referees and anyone we paid being contractors vs employees. It was basically up to Ryan to disprove all of that. Ryan sat with the auditor and got the unemployment claim basically thrown out. She still felt that Dennis and anyone else helping at Charbs should be an employee going forward. Ryan thinks we will be in the clear now but we need to fix what we are doing going forward....putting people on payroll. Directors of Coaching should be employees, coaches should be employees. We should have contracts with everyone. Does going back to having parents paying the coaches directly avoid

this problem? We would still have to put Dennis on our payroll. Dennis asked what would happen if he was an LLC...something to think about. We are going to think about how to handle all of this going forward.

12. Getting Charb ready for upcoming indoor season. How much do we want to do? Need to get volunteers to help with cleaning and repairs. Need to have 2 adults present at Charbs (to ensure no child abuse occurs). Jason and Peter are going to discuss some options. Need someone to work on the boiler. Also need garbage disposal for Charbs.
13. Tina moves that Christine Fox and Kim Belanger become board members, Amy 2nds, all in favor.
14. Future meetings at Harvey's in the library space the 2nd Monday of every month (11/13, 12/11, 1/8, 2/12, 3/12, 4/9, 5/14, 6/11).
15. Wendy motions to adjourn, Shirley 2nds, all in favor.