

Board Meeting 12/11/17

Attending: Amy Siewert, Dennis Ward, Christine Fox, Peter McDonald, Ryan Shaw, Jason Tenner, Rob Blunt, Christina Lindheimer, Wendy Blatchford, Maureen Delnicki, Les Lawrence, Kim Belanger, Kemp Bundy

1. Order of our meetings w/time limits – new format. When agenda items are sent – they will be assigned a time limit and either tabled to the next meeting or continued by a committee.
2. Club Member items - none
3. Financial/reporting - Made \$70k at this time last year, \$60k this year but nothing to worry about – just timing. Pre-paid some things this year. Down about 20 players in total vs this time last year (mostly between the U16 and U19 girls).
 - a. Labor (worker’s comp and disability) audit – passed. Do need to address how to handle differently for next year.
 - b. P&L by team –
 - i. Right now on track to lose \$37k (should conservatively make \$20k from May Day, \$8k from rec)... Point of this analysis is to see where the differences and significant deficits are for specific teams...why and how we should deal with...should what we charge between select and comp teams be a larger difference, how do we want to continue to identify ourselves... Rob suggested focusing on fundraising for scholarship money for specific teams that will cover provided financial assistance and not include in a team’s P&L. One idea U19, U16A, U14A are locked in to Charb spots and then fill in the younger and competitive teams into other slots. Kim suggested regulated coaches fees...based on age levels and number of practices which we explained we are trying to do...we increased the girls side and shaved down the boys side to try and make them more equal. Talked about doing something similar to NY Elite with 2 tier pay scale and their Select & Comp teams pay the same. The P&L on each team doesn’t have to be 0...our fundraising efforts should help keep costs down to members. Jason and Ryan will meet separately to run some different models and present at next meeting.
4. Director of Coaching –
 - a. Girls – Jason
 - i. scheduling U8 and 10 boys were combined – were ending up with 20+ boys at Dorothy Nolan...ended up at Saratoga Rec Ctr. \$45/hour for 4 basketball courts.
 - ii. Ryan and Jason met to discuss numbers. One of the things that stood out was the U14B had 8 players...once you get in a situation like that there isn’t much of a way out.
 - iii. We applied to US Club membership. 4 teams doing EDP. U19 teams will be dual registered but next year we will just do EDP for them.
 - b. Boys – Peter
 - i. Extra space found for u8 and u10 boys...resolved nicely.
 - ii. U12b initially said they couldn’t do 4:30 practice, U14’s swapped so they could have 7:15 and also weren’t happy about the safety of Dorothy Nolan floors...made some suggestions.

- iii. Were able to add strength training with Rock Your Fitness Saturday mornings for U16 and U19s.
 - iv. Trying to promote Winter Academy for Juan and Miguel. Tina said 17 are registered so far.
 - v. Miguel has a winter clinic as well to make some money – please help promote.
5. Amy – need to make sure everyone has done their risk management.
6. Registrar – Tina
 - a. 265 registered, down 89 year to year. We will get some more in Jan and Feb.
7. Team Manager update – Wendy – did a check in with all managers last week – all seemed to be doing well.
8. Website update – still registration going through SI Play. We need to discuss next year if we are going to go through Sports Engine or continue to use SI Play. If we go with Sports Engine – we can switch our website to SE...
9. Charbs –
 - a. Turf/Floor – Dennis is looking up the company to order more tiles. Tiles are starting to come apart again in front of the goal. The company that laid it last time offered to come back and finish but we still need more tiles.
 - b. Furnace – part of the agreement is the club needs to pay for the annual maintenance. One is good. The other one is ending its life span. Hank is going to start discussing with Charbonneau’s about replacing the old one.
 - c. Cleaning bathrooms – Amy will organize volunteer time to get someone to clean the bathroom once a week (ideally Wed) to fulfill 30 minutes of volunteer time...maybe require 4-6 visits
10. Paul Brock scholarship – Rob – are we going to continue it? Need to decide by next month and get a committee together. Tina motions to move forward with Paul Brock, Christine 2nds, all in favor.
11. May Day College Showcase – Mark Shear from Golden Goal presented last week. We asked him to come back with a proposal. They will run it. We will need some volunteers (field marshalls, parking attendants). We will split the concessions 50/50. He threw out that he will be fielding 6 teams during that weekend that are using turf fields, so we would just be using the grass fields or he’s asking if those 6 teams can have a discounted entry fee to participate. We proposed to do it a different weekend so that we don’t have that conflict or those teams can participate but at the full fee or a slightly discounted rate but not 80% off. We also asked about adding a U15 level. We need to make a decision soon so we can start promoting May Day. Board members are in agreement that we should make 100% of profit of the younger teams’ hotels as we have and we will split the profit of the older teams playing at Golden Goal 50/50. Les originally thought even if we made zero from playing up there, it would be a benefit to the club by giving our older teams a tournament for free. We need to let it run through gotsoccer – that’s the better tracking method for both as well. He wants us to pay the referees, do the scheduling, etc. Also, if we sanctioned it under US Soccer instead of CDYSL we could do it any weekend.
12. Uniform issues and possibly a uniform policy – one team this year went outside the rest of the club. They purchased red uniforms with white socks and purchased through their own resource....so we do not receive a benefit from the sales of the uniforms. Kemp drew up an amendment to the bylaws regarding uniforms (attached)...in addition to the club withholding

50% of that coach's stipend. Tina suggested we use our US Soccer gold club points to purchase them blue jerseys to where for this spring, they have to rent them for \$25 and then can return for a refund.

- a. Tina motions that the club use our gold club points to purchase blue jerseys and black shorts and anyone new to the team will be required to order the correct uniform, the players will return the club purchased uniform at the end of the season or be charged. Ryan 2nds, all in favor.
 - b. Tina motions to approve the amendment to the uniform policy, Wendy 2nds, all in favor.
 - c. Amy motions that Kim be Uniform Coord next year, Tina 2nds, all in favor.
13. Should we address a policy of coaches working outside of our club? We will table to the next meeting. Also lends itself to the discussion of employees vs independent contractors. The bigger discussion first is the direction/identity of the club and this should be included in that discussion.
14. Wendy motions to approve November minutes, Tina 2nds, all in favor.
15. Financial aid guidelines – after going through the process this year, the committee came up with firmer guidelines for future years. There will be exceptions to the policy. Just an internal guideline.
16. Unfinished items:
- a. Direction of boys DOC will be discussed outside the meeting with Kemp, Peter, Jason, Rob and Ryan. One of the discussions being one overall DOC, or 1 boys' and 1 girls'. We are only part way through year 2 with the DOC positions.
 - b. Direction/Identity of the club – Ryan really needs some of this to go forward with a budget for next year. Kemp, Peter, Les, Rob and Ryan will come up with a proposal.
17. Next meeting 1/8. Amy motions we adjourn, Ryan 2nds, all in favor.