Board Meeting 2/6/17

Attending: Amy Siewert, Jason Tenner, Christina Lindheimer, Leslie Lawrence, Kemp Bundy, Dennis Ward, Christine McMaster, Wendy Blatchford, Maureen Delnicki, Bill Leak, Dan Cogan, Ryan Shaw, Peter MacDonald

- 1. Club Member Items none
- 2. Financial report/Accounting (report attached)
 - a. Concerns w/current finances Have switched some things around to make the financial situation not so dire. Cannot raise price of May Day...had already advertised. Moved 3 boys' teams back to Charb. Consolidated goalie training. Coaches should communicate better to Dennis changes with Charbs....if teams will not be attending and utilizing their time. Reduce penalties of rescheduling, forgetting to cancel, etc. Dennis increased hours for lacrosse and baseball time. Tina has not had hardly any additional spring registrants. Not looking like we are going to hit 40 spring players, looks like less than 15 as of right now. A little ahead on our debt reducing, a little behind on our revenue generating.

3. Director of Coaching -

- Jason U10 and U12 have continued to be successful in registration and performance. Stephanie and Steve Lapp arranged a trip/bus of 110 to go down the NJ to see the US Women play. U14 also doing well comp 2nd sportsplex, select learning at afrim's/seeing tougher competition. Had 1 U14 player leave our club for alleycats. U16/17 Afrim's College showcase and getting a lot of interest in our players. U19 Comp Pat Morency has resigned starting in Feb and that team will be folding. U19 Select will be taking a few of those players.
- b. Juan U19 did well at Afrim's as well. He is adding clinics/workshops in Stillwater and Schuylerville to generate more revenue and get interest from younger players. He also mentioned doing a Showball....\$150/team during the school break. He would like to do our own Soccer Tots instead of us letting Afrim's use Charbs...he wants to know how to go about doing that. We get \$12-13k/yr from Afrim's in rent so we need to make sure we don't lose that revenue. He is also asking if we can set yearly coaches agreements or what the procedure is to not continue to have coaches. Ideally we need to have coaches named before try outs. Les will discuss with Juan. Coaching selection committee will research if other clubs using contracts for coaches and if so, how do they work.
- 4. Registrar report 323 total players registered.
- 5. Club calendar –

2/1	Payment #5 due
2/1	Spring recreation soccer registration opens
<mark>2/6</mark>	Board meeting at Harvey's
2/6	CDYSL Final team placements posted
2/9	CDYSL General Meeting
2/13	DOCs and Coaches should have final rosters to Registrar for processing
2/13-2/17	Registrar processes all rosters
2/24	CDYSL Last day to withdraw (after incurs fine/fee)
2/28	CDYSL Spring player registrations are due

- 3/1 Payment #6 due
- 3/1 May Day Bond Checks due
- 3/1 Notify all seniors in club of Paul Brock Scholarship
- 6. Indoor facility update Kemp and Les met with the Daly's to discuss fundraising, undertaking building an indoor facility. Also, reopened discussions with Pinnacle (they closed discussions with another investor). We probably can't move forward this year as there is a financial investment that we don't have the money for right now, but information gathering so that when we can move forward we can move forward informed and with a definite plan. Gavin is very interested in a facility but they are looking for someone else to fund it.
- 7. Charbs roof leaks. The only lease Les has is from 2010. There was nothing in that contract that clearly stated who is responsible for repairs of the building (or situations like repairing our turf due to leaks and water damage to our flooring). Maureen is reaching out to Bob Turner to see if he has a copy of the lease he signed.
- 8. Website update Maureen has been working with Juergen and is emailing us a Powerpoint of options/samples that they have come up with. Juergen did send a proposal of up to \$2,400/yr for maintenance and changes made to the website.
- 9. May Day Tournament committee is set moving forward nicely.
- 10. Saratoga International Cup Date is set and approved for U13 Irish national development team coming. Juan has a few teams he's talking to. Maureen proposed holding an Open house after rec soccer that day, rec 9-10, open house 10-12, Irish tournament after that.
- 11. Paul Brock Scholarship Rob has offered to put up \$500 of his own money so that the club can still offer the scholarship. Tina should be able to get United Health to donate \$500 for the hours she donates and we could also put that towards the scholarship. Dan Cogan suggested contacting Silver Thread Vineyard, Paul Brock Jr is the owner...they may be willing to donate now that we have our 501c3. Amy will reach out.
- 12. Minutes from Jan 2nd board meeting. Tina motions, Bill 2nds to approve minutes. All in favor.
- 13. Showball week of 2/17 (2/21, 2/22, 2/23).
- 14. Dan Cogan coaching the varsity girls at Spa Catholic; struggling to have enough girls for a varsity team for the coming fall. Athletic director has only approved a JV team for next fall. Boys programs are doing well (Modified, JV and Varsity). Loved using Chaz Dake as their home field this past fall. Athletic director asked about using Chaz Dake as the boys' home game field as well and the back field being used for practices. They paid \$1,000 last year and the boys could probably do the same. They raised enough money to buy 2 full sized goals that are still out there. They could pay \$3,000 for the usage of the fields. Our own club teams often had boys showing up to play in the back field while they were there. Chaz Dakes' widow has requested that we remove his name from the field. Dan's next step was to approach Stewart's as they gave the initial donation to make that field possible. We do not have a current lease for those fields. Peter MacDonald and Dan Cogan volunteered to speak with Skidmore. They would start 3rd week in August for varsity practices through the end of October. Dan would lay out and maintain the lining of the fields. Tina motions, Maureen 2nds that we accept Dan's proposal contingent on Skidmore approving a lease with the club for use of those fields again. All approve.
- 15. Maureen brought up getting things set for next year budget, costs to players, coaches set. We need to have that all set before an open house and try outs. What is the process? When would we like to have that information set....5/15 would be ideal. Dennis says is starts with the

- Registrar projecting the number players. And also knowing all of our non-player costs. Ryan Shaw has volunteered to look at the past two years and go through our numbers. Budget committee will be Ryan, Les, Tina, Jason and someone get Juan on board.
- 16. Maureen also wanted to start talking about try outs and the organization, communication to players. Kemp suggested the committee that was part of the DOC selection committee get back together with the DOCs to evaluate what went well and didn't go well, what can we help more with this next year.
- 17. Dennis needs board members and coaches to help with rec soccer...we should be having a presence at rec soccer. We will table this until the next meeting.
- 18. Amy motions, Tina 2nds to adjourn. All in favor.
- 19. Next meeting 3/6/17.