

Board Meeting 06/05/2017

Attending: Amy Siewert, William Leak, Christine McMaster, Christina Lindheimer, Nicole Griffiths, Jen Colangelo, Rob Colangelo, Blair Donnelly, Steve Donnelly, Jennifer Corrigan, Matt Chivers, Wendy Blatchford, Shirley Cagle Cubanski, Maureen Delnicki, Les Lawrence, Kemp Bundy, Rob Blunt, Dennis Ward, Pater MacDonald, Anje Emeka, Jason Tenner, Juan Garzon, Ryan Shaw, Dan Cogan

1. Paul Brock Scholarship presentation:
 - a. Julia McDonald
 - b. Matt LaRosa (couldn't be present – will be presented at a later date)
2. Club Member Items –
 - a. Nicole Griffiths – why does the club assign coaches prior to survey/feedback being received? Peter commented that the survey needs to go out at least half way through the spring season to truly evaluate the year and we need to assign coaches for the next year as people need to and want to know who will be their child's coach. Also, we are going to flip the coaches back so that Miguel is not put in a situation where the parents are already not happy. Les asked if Wes stayed in the u15 age group, would she still want Paul to move up to 16. She said if Wes doesn't stay in this group of players, he will be leaving the club. Very concerned for the future of the club for a u18 or a u10 team. Tina says u10 – 7 have registered, u8 – 2 new players registered. Juan said we started with 6 players and now have 14 (2 dropped in the spring). 3 of those will move to u12. Kemp commented on some of the marketing/recruiting we've been doing at recreation soccer Saturday mornings. Peter added that they are going to do a Rec Plus in the fall as well to offer additional training to some of the rec players.
 - b. Matt Chivers – the survey was flawed that was sent out to the team. Schedule fell apart at the end of the season. Paul coached well but is interested as to what is going to happen next year.
 - c. Corrigan – doesn't know Miguel at all but her son really grew and loved Coach Paul. She would like to see that continue.
 - d. Steve Donnelly – would love to see Coach Paul stay with these boys that are moving up. Practices were well organized, well prepared. Our u15s have scrimmaged our u16s and outplayed them both times. Would like to see another year under Coach Paul.
 - e. Blair Donnelly – level of coaching this year was so high that she would hate to see that go backwards. He teaches them respect on and off the field.
 - f. Rob Colangelo – concerned about the quality of the club, rumors of people that are leaving. His son had the experience of playing under Miguel as well as Paul. Paul is a better coach and a better fit for the u16 boys.
 - g. Jen Colangelo – the experience for Zach was totally different from one team to the other.
 - h. Re: try outs: Juan says players should be trying out at their age level and if they want to try out higher, they need to send an email to Peter requesting that option. The older coach will also be at the younger try out.
 - i. Re: How will players be evaluated coming in mid-season? Can the DOC evaluate that player and place them appropriately, do they always have to start at the lower level team? Nicole said there were players that wanted to come from First Touch but didn't

want to come and play on the B team. Players coming in mid-season should have to begin practices on the B team to be properly evaluated as to whether they should be placed on the A team.

- j. Miguel will not be at the u16 level. Paul will be at either the u15/16 but we haven't made a final decision.
3. Completion of Fee Setting Discussion. Ryan attached several documents.
- a. Page 1: Net loss of approximately \$17,000
 - b. Page 2: summary of next year's budget
 - c. Page 3: profitability by segment

Recommendations for spending and saving money

Need to raise rec fees

Need to stick with our practice schedules/venues...if we stray from what is proposed that puts us off budget.

If we keep the fees as is and fundraise our goal (\$20k), the travel program will make \$6k. Do we want to keep our budget that tight or raise fees to give a little more cushion? Les says in his experience \$6k is cutting it too close based on expenses that might come out of left field. Wendy suggested we change the manager discount to the other option; which would change the girls expense for managers from \$8k to \$6k and the boys expense for managers from \$8k to \$4k.

Dennis questioned how the recreation program would utilize the income of charging \$10/recreation player. The fee needs to be raised \$5/player to cover expenses (it hasn't been raised for quite some time). Les said they are planning on using some of that to pay coaches to be there as trainers/coaches during rec program. Dennis would like to see that coaches are paid on what they do and not the value of the coach necessarily. The pay is not going to be substantial. If we get enough participants, the program should pay for itself but the additional \$5/player will cover us in case we don't.

Christine moves we raise the rec fees by \$10/player at each level, Rob 2nds, all in favor.

Tina moves we change the manager fee, Shirley 2nds, all in favor.

Fundraising – Suggestion was we include the \$100 fundraising fee in the registration and players can sell the playbooks to earn their money back. We can also make a higher percentage if we do it that way, takes the administrative piece away from the fundraising company. Rob also suggested we include some businesses from outside of Saratoga as we have players who reside in other areas. Amy moves we include the \$100 fundraising fee as part of the registration process, Tina seconds, all in favor.

Budget is based on 307 full year players. Dennis asked if that is realistic – Ryan said it is a conservative number. So, any players who play fall, winter or spring only, that would be additional income not figured in the budget.

Tina says we do still need a fall only, winter only and spring only rate. We need the spring rate only by December. She thinks the \$600 spring only rate was way too high. Also we need to

make sure Fall, Winter and Spring only rates add up to be more than the full year. Rob said to keep in mind that most of our fees going towards indoor facilities.

Shirley motions that we accept the budget and fees associated with it, Bill seconds, all in favor. Fees will remain the same, plus the additional required fundraising fee of \$100/player. Anje volunteered to work with Ryan a written presentation of our fees for the next year.

Tina would like to see us get new uniforms every year and we build that as part of the fee. Everyone would like it to be kept it separate. Tina would like to change the shorts and socks to black, blue shirt and white shirt. Everyone was in agreement.

4. DOC –
 - a. Jason just received an email (10 minutes ago) saying that CDYSL is not allowing try outs to happen prior to June 20. Juan said he can switch his Monday, June 19th try outs to Friday, June 23rd. Jason has to check to see what he can do with the girls. We already passed out so many fliers at rec announcing our try outs...Dennis says we can email rec players.
 - b. Peter – Paul did help bring together a U23 team for the club.
5. Registrar – nothing
6. Manager liaison – manager application will be on the website shortly. We need to make sure people are told at try outs to fill that out if they are interested.
7. Website – looks great. Maureen said she would remain as the website manager even if she doesn't continue on the board. Maureen doesn't feel comfortable with the content (updating forms and info about our club). Peter volunteered to work with Maureen on that.
8. Approval of minutes –
9. Daniels Road – Dan Cogan came to ask if the boys could also use Daniels Road. Spa Catholic has committed to paying \$1k for each team to play there (boys varsity and girls jv). Spa Catholic is fully insured. If they can use Daniels, they won't have to pay the city of Saratoga Springs for fields. We just need to make sure the field time is not conflicted with our club's teams. There is no sign at the field now. We should think about a field sponsor for a new sign. Dan also has a brass plaque which lists all the original sponsors. We could consider a Miguel Hoyos' field. Once we execute the agreement with Skidmore, we are for allowing them to play there. He would also like to run some camps there over the summer. Dan is going to go back to the boys coach and see what he thinks is fair (if he is even making something from the camps).
10. Maureen requested that next year we consider partnering with someone to run camps at either Daniels or Gavin to be able to provide something more for our club members (and whoever else)...unless we have a coach who is going to run something.
11. Jack Huckel and Miguel Hoyos are both retiring from coaching from the club this year. We should get them something to thank them for all their time and effort. A picnic or pick-up game at Gavin might be a great idea. Dennis offered to give \$500 to start a Miguel Hoyos scholarship. Miguel has not yet told his team so we need to keep this quiet until then.
12. Rob Blunt, Glynn Chilton, Maureen Delnicki and Bill Leak are all leaving the board. We need to check with Manik. Anje is still thinking about it. We should keep recruiting. Les could hang on another year to mentor someone. We need to start grooming the next group of board members.

13. We do need another board meeting prior to August to discuss some other points... July 17. Then August 7.
14. Kemp motions to adjourn, Maureen 2nds, all in favor.